NAGRA NexGuard Watermarking for Pre-release Content

Product presentation

Gabriel Cantin

Product Director, NexGuard B2B

January 2021



CONTENT VALUE PROTECTION FROM ORIGIN TO CONSUMPTION



Landscape

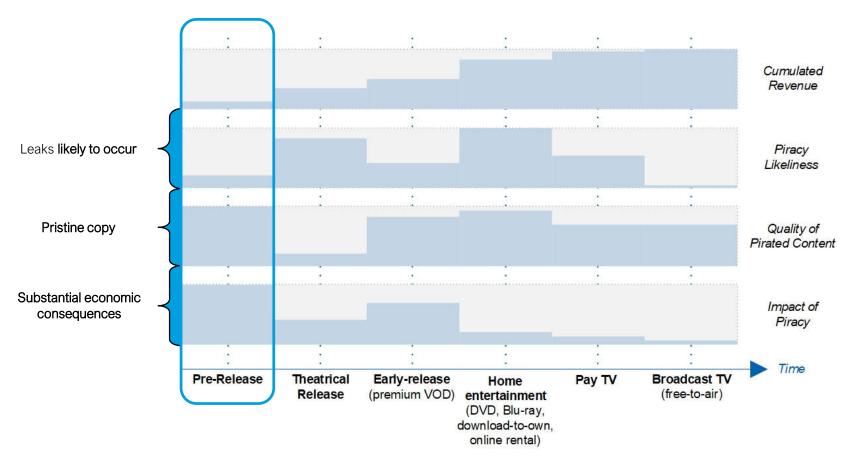
Background information on NexGuard watermarking

End-to-end watermarking solutions with Nagra

NexGuard for Pre-release content and eScreener



Any leak has a significant impact on revenue



3

Leaks occur in pre-release workflows

- Pre-release leaks are mainly coming from insiders
- Capturing high-quality content is easy
- Distribution to millions of people is easy
 - Pirate websites offer a high-quality experience
 - Content delivered to small and big screens
 - Not restricted by release windows or geoblocking







Landscape

Background information on NexGuard watermarking

End-to-end watermarking solutions with Nagra

NexGuard for Pre-release content and eScreener



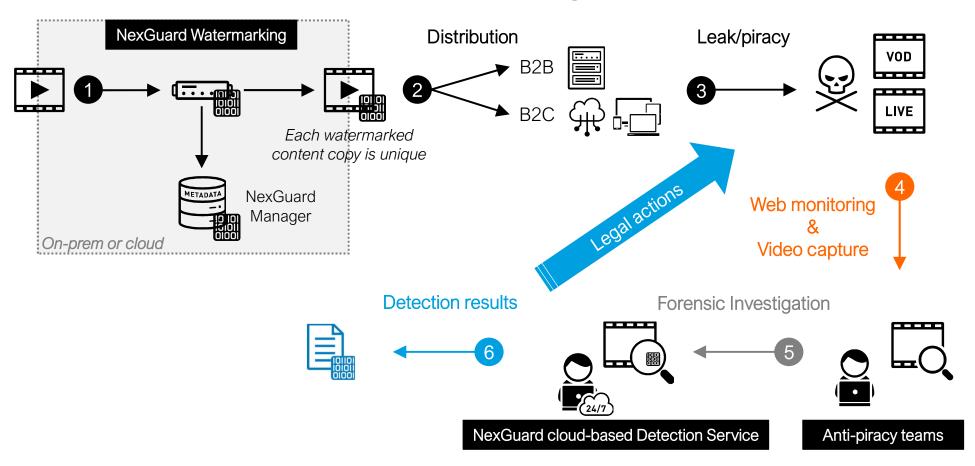
NAGRA, your trusted partner



- Proven forensic watermarking technology (NexGuard)
- Deployed at Hollywood Studios, content owners and post-houses for the past 15+ years
- Strong roots in technology
 - More than 20 years of R&D in forensic watermarking
 - NexGuard watermarking technology originated from Philips and Thomson/Technicolor
 - NexGuard business acquired by Nagra in 2016
 - Thought leadership
 - Strong patent portfolio
 - Dedicated R&D with focus on forensic watermarking, anti-piracy services

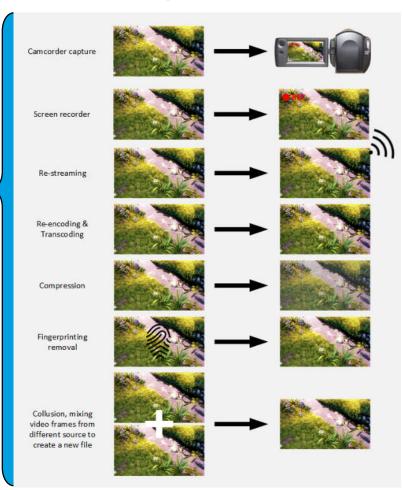


The power of forensic watermarking



Key characteristics of NexGuard watermarking

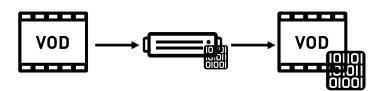
- Imperceptibility
 - Validated by the Hollywood Studios
- Large payload capacity
 - Millions of unique Watermark IDs
- Robustness against severe degradations/attacks seen in the field, beyond the point that it has any commercial value
 - Camcording & screen recording
 - Box (low end pirate set-top-box)
 - Playlist (pirate service with subscription)
 - Web (free streaming of pirated content)
 - Social networks (e.g. Facebook) and Youtube



3 levels of granularity with NexGuard watermarking

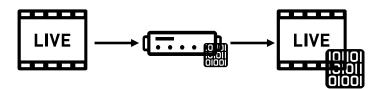
File distribution watermarking

- For studios, post-houses, VFX providers, etc.
- To identify pre-release leaks on mezzanine files



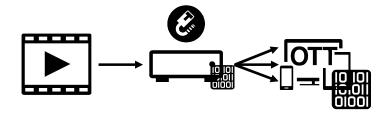
Network-level watermarking

- For broadcasters and sports rights owners
- To identify pirated licensee's TV channels or pirated distribution paths



Session-based watermarking

- For studios, broadcasters and PayTV operators
- To identification pre-release leaks on B2B eScreener or early-release piracy on B2C OTT streaming





Landscape

Background information on NexGuard watermarking

End-to-end watermarking solutions with Nagra

NexGuard for Pre-release content and eScreener



NexGuard forensic watermarking solution at every stage

File workflow Distribution Early Post-**Promotion Production** & Theatrical production Release release [0][0] 101101 10101 10001 · Pre-release Suite • Pre-release Suite • eScreener/ • Pre-release Suite Streaming Relevant NexGuard eScreener eScreener / Streaming • DCI PayTV STB products Streaming **Linear workflow** Distribution Secondary Delivery to Contribution to affiliates Distribution consumers 10101 10101 01001 10101 10101 01001 IOIIOI Streaming/Quickmark Relevant NetworkID NetworkID NetworkID PayTV STB NexGuard products 12 CONFIDENTIAL © 2021 KUDELSKI GROUP - All rights reserved.

Landscape

Background information on NexGuard watermarking

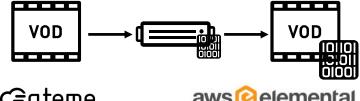
End-to-end watermarking solutions with Nagra

NexGuard for Pre-release content and eScreener



NexGuard for post-production and file distribution workflows

Integrated into industry-leading transcoder vendors

































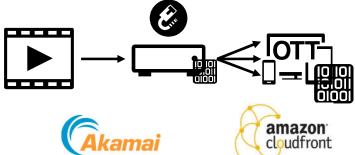


- **USPs**
 - Seamless deployement into existing workflow, on prem or in the cloud
 - Flexibility on the licensing model (floating vs. fixed)
 - Watermarking technologies that meet content owners requirements
 - Single entry point for forensic detection



NexGuard for B2B eScreener

Integrated into industry-leading encoders and CDNs

























- **USPs**
 - Seamless deployement into existing workflow, on prem or in the cloud
 - Choice of download-to-go or scalable streaming via CDNs (Akamai, CloudFront, LimeLight)
 - Partnership PIX, 5th KIND, Labgency, Mediafly, Brightcove for turnkey solutions
 - Watermarking technologies that meet content owners requirements
 - Single entry point for forensic detection



Selected customers for pre-release content

NBCUniversal









































Landscape

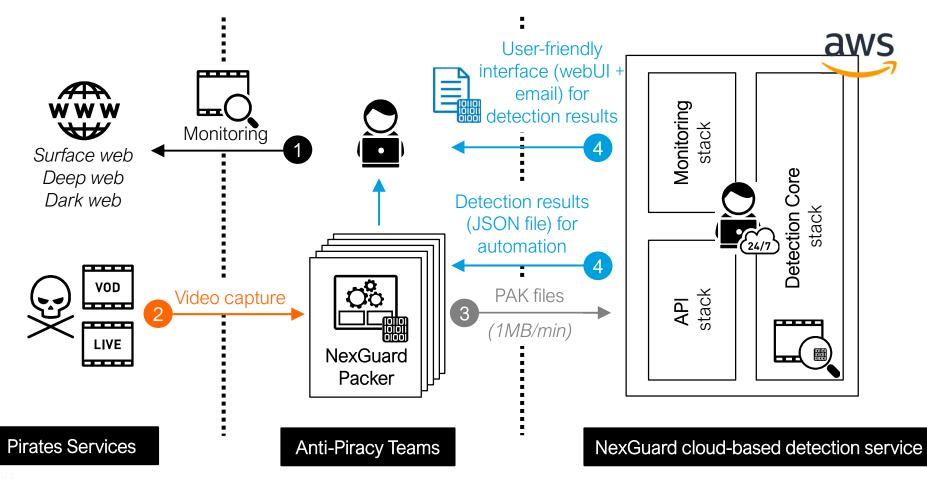
Background information on NexGuard watermarking

End-to-end watermarking solutions with Nagra

NexGuard for Pre-release content



How the NexGuard Detection Service works?



Key characteristics of the NexGuard Detection Service

- Scalable
 - Fully automated
 - For file & live content
- Secure
 - Blind detection
 - Running only on encrypted packed files
- Fast
 - Detection results within minutes
 - Running in parallel on all watermarking keys and technologies



Selected customers for the Detection Service

NBCUniversal







CANAL+























THANK YOU

