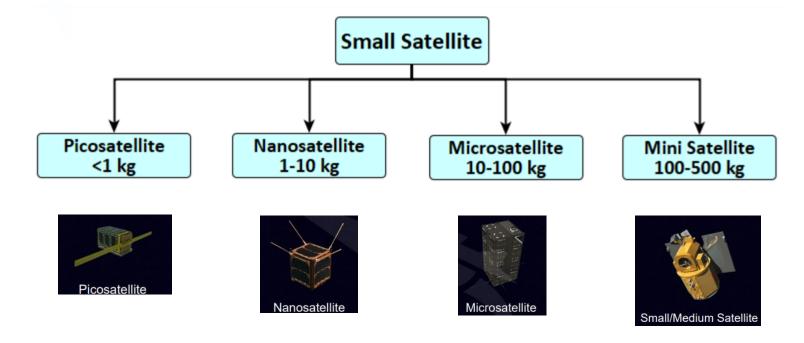


An Overview: Trends in Small Satellite Design and

Application

Small Satellite Classifications (Mass)







UNCLASSIFIED

Small Satellite Classifications (Missions, Payloads and Applications)



Earth Observation/ Remote Sensing



Electro-optic Imaging
SAR (Synthetic
Aperture Radar)



Urban Planning
Disaster Monitoring
Land Management

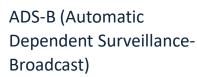




Communications



AIS (Automated Identification System)







Ship/Airplane Tracking
Asset Tracking





Scientific Research

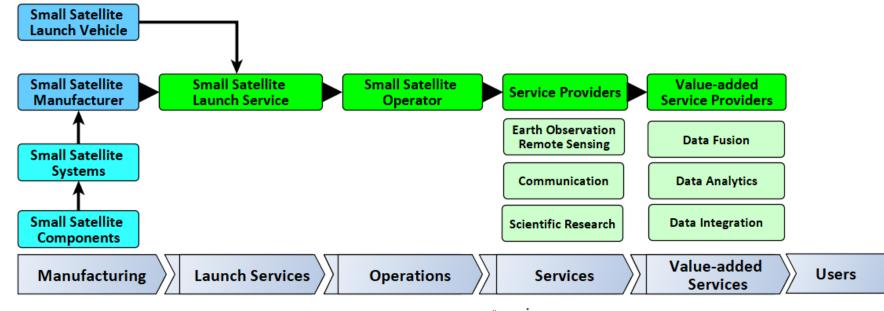


Technology Demonstration
Novel Applications





Participants in Small Satellite Value Chain



































Small Satellite Market Drivers/Restraints



Mass and Size Production Rate



Launch Cost



Operation Costs



Real-time Solutions



Global Connectivity

Manufacturing

Launch Services

Operations

Services

Users

Power

Piggy-back Launch

Data Rate/Size





Small Satellite Market

2017

- Over 300 nano/microsatellites
- ▶ 205 % increase in nano/microsatellites launched compared to 2016

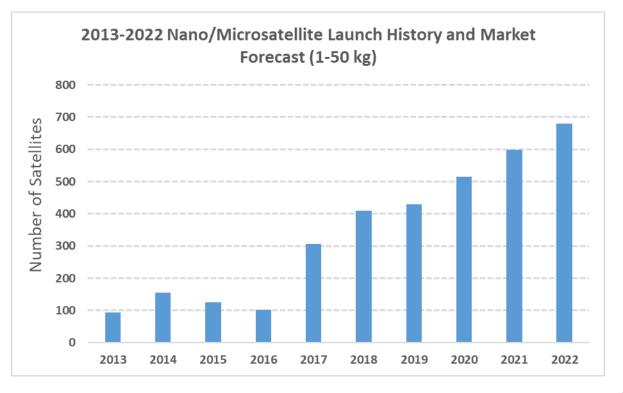
2018+

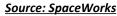
- ► Approximately 270 nano/microsatellites expected in 2018
- ▶ More than 2600 nano/microsatellites estimated in the next 5 years





Small Satellite Market Forecasts

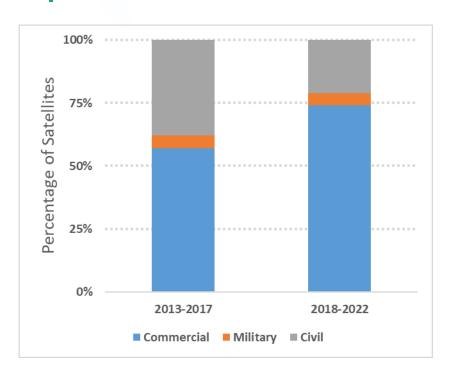


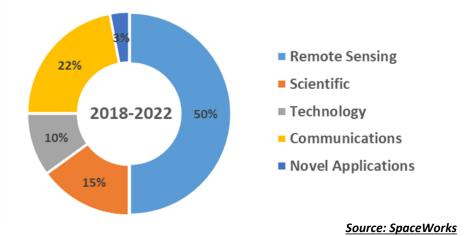






Small Satellite Trends by Application



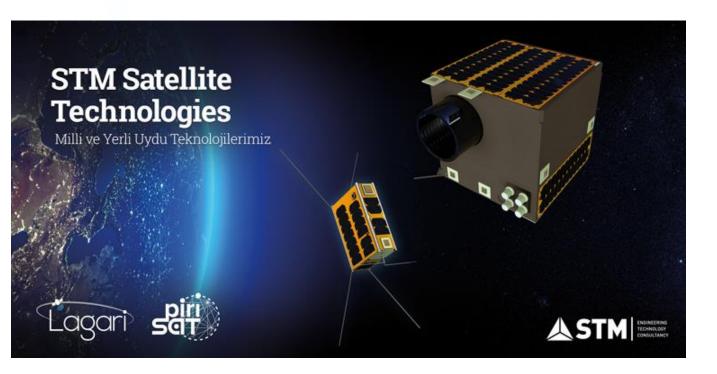








STM in Small Satellite Industry











STM Satellite Roadmap



Lagarinext

Expected Launch: 2019 Q4/2020 Q1

Planned Start: Q3 2019





Expected Launch: 2019 Q4/2020 Q1

Planned Start: Q1 2020





Key Points

- ► Companies with standardized and integrated solutions, meeting satellite constellation requirements, will lead the small satellite manufacturing market.
- ▶ By 2025, more than 20 launch vehicles will provide faster access to space by enabling small satellite single-manifest launch services.
- ▶ Projections for market potential shows up to 2,600 nano/microsatellites will be launched over the next 5 years.
- ► Commercial Earth observation and remote sensing constellations are expected to make up 50% of the market over the next 5 years; rapidly growing communications constellations are expected to account for an additional 20% of the market
- ▶ The future of the nano/microsatellite market will depend largely on the ability of operators to secure capital in the near term and create sustainable customer relationships in the long term







MÜHENDİSLİK | TEKNOLOJİ | DANIŞMANLIK

STM Savunma Teknolojileri Mühendislik ve Ticaret A.Ş. Mustafa Kemal Mahallesi 2151.Cadde No:3/A 06530 Çankaya / Ankara / TÜRKİYE

t: 0 312 266 35 50 f: 0 312 266 35 51

www.stm.com.ti

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